Circle of Excellence SM HAMPTON ROADS REALTORS' ASSOCIATION

2022 AWARDS GALA

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Thank you to all individuals that contributed their time and energy to the 2022 Circle of ExcellenceSM Awards Gala.

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$\mathsf{REALTOR}^{\mathbb{R}}$ of the Year

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BHHS Towne Realty



The Circle of ExcellenceSM Awards program is for members of the Hampton Roads REALTORS® Association (HRRA) and recognizes the top-producing REALTOR® agents in the Hampton Roads area. Each year, hundreds of REALTORS® apply for these awards, as they are a symbol of their hard work and dedication. Production categories include Individual Resale, Team Resale, New Homes, and Property Management. Nominated awards include REALTOR® of the Year, Distinguished Property Manager of the Year, and New Homes Rookie of the Year.

These REALTORS® have reached a high level of achievement set forth by rigorous criteria and guidelines, through professionalism, due diligence, customer care and attention, and a strong knowledge of the real estate industry.

Distinguished Property Manager of the Year

Remona Murmillo, AHWD, C2EX

Rose and Womble Chandler Property Management, LLC



REALTOR[®] Longevity



Stacy Goode, ABR, CRB, SRS, GRI, SRES Chandler Realty 40 years



Larry Blum Atkinson Realty 35 years



Vicki Gallagher Howard Hanna Real Estate Services 35 Years



Bonny MacLachlan Atkinson Realty 35 years



Gerry Sessor All/PROS Realty, Inc. 35 Years



Ana Garrigues, **Associate Broker** Chandler Realty 30 years



Lin Miller BHHS Towne Realty 30 years



Stacey Powell, ABR, CRS, GRI, SRES **BHHS** Towne Realty 30 years



Sherri Thaxton **CENTURY 21** Nachman Realty 25 years



eXp Realty 20 years



Catrina M. Watson Rose and Womble Realty 20 years



Long & Foster Real Estate 25 years

Layne Donovan

Atkinson Realty

20 years



Ali Runaldue Howard Hanna Real Estate Services 25 years



Megan Luker eXp Realty 20 years





Mimi Stephan-

Kopassis

MK Realty Group

25 years







Wanda Adams-Martin

The Bryant Group Real

Estate Professionals

20 years

Ed Culpepper Howard Hanna Real Estate Services 15 years



Christopher S. Fritts, GRI Margo McFarland, . Siebert Realty 15 years



ABR, ePRO, SRES BHHS Towne Realty 15 Years



Kimberly Plourde EXIT Reality Central 15 years



Debbie Woolard Howard Hanna Real Estate Services 15 years





REALTOR[®] Longevity (cont.)



Joy Bonney, ABR Howard Hanna Real Estate Services 10 years



Jenna Childers Rose and Womble Realty 10 years



Lee Cross Cross Realty 10 years



Windy Crutchfield The Real Estate Group 10 years



Kimberly Denton BHHS Towne Realty 10 years



Chas Ferguson Atkinson Realty 10 years



Lorrie Gilbert Rose and Womble Realty 10 years



Betty Moritz BHHS Towne Realty 10 years



Kathryn Sharpe Howard Hanna Real Estate Services 10 years



Corey Wian Seaside Realty 10 years

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Suzanne House Roscher RE/MAX Alliance



Amanda Emanuel **BHHS** Towne Realty



Michael Daugherty OWN Real Estate



Bobby Lawrence BHHS Towne Realty



Andy Hubba EXIT Reality Professionals



Julie Finley Liebler BHHS Towne Realty



Joshua Parnell BHHS Towne Realty



Kristie Weaver OWN Real Estate



Melanie Currey Atlantic Sotheby's International Realty



Jon Decker BHHS Towne Realty



Pat Barton Atlantic Sotheby's International Realty



Williams L. Chorey, GRI, CRS, RAA Chorey & Associates Realty, LTD



Debra Monette BHGRE Native American Group



Jason Dodd RE/MAX Alliance



Kevin Raad eXp Realty



Gayle Upchurch BHHS Towne Realty



Lin Miller BHHS Towne Realty



Chris Johnson Atlantic Sotheby's International Realty



Matt Salway Iron Valley Real Estate



Valentina Lee OWN Real Estate



Kyle Florio OWN Real Estate





Cole Hart



Ryan Harrell The Real Estate Group



Deborah Baisden, AHWD, CRS, GRI BHHS Towne Realty



Lea Marie Ngowakl Atlantic Sotheby's International Realty



Justin Emerson Acosta Howard Hanna Real Estate Services



Jeremy Stansbury EXIT Realty Professionals



Ann Davis, MRP, RCE, **CREN, CPRES** Rose and Womble Realty



Mona Ghobrial BHHS Towne Realty











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Julia Shea, ABR, CRS, GRI Chandler Realty



Nelene Gibbs Gibbs Realty Group



Joseph Camarda AtCoastal Realty



Aneta Krauz, ABR, FSR, REO, CLHMS, MRP Keller Williams Town Center



Katie Burke CENTURY 21 Nachman Realty



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Kathy B. Good Rose and Womble Realty



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Barbara McCormack The Real Estate Group



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Jay Dural



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Richard "Ollie" Oliver Redfin



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Naty Horev Howard Hanna Real Estate Services



Swell Real Estate Co.



9

Individual Platinum



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Samantha Janisch Rose and Womble Realty



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Sue DeValdes BHHS Towne Realty



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L. Ellen Drames Rose and Womble Realty



Reena Patel OWN Real Estate

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Timothy Cochran, ÁBR Rose and Womble Realty

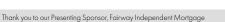


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Andrea Moore Rose and Womble Realty



Patti Frankenfield BHHS Towne Realty



Queen Claudine Ellis NextHome Luxury Boutique



Matthew Zachary Rose and Womble Realty



Kelsie Edwards The Real Estate Group



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Melody Workman Howard Hanna Real Estate Services



Dwayne Hart 757 Realty



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Hunter Nowell Atlantic Sotheby's International Realty



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Christopher Prince Keller Williams Elite 757



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Tiffany Lindsay Weaver OWN Real Estate



















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Leigh Ana Crocker Crescas Real Estate



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Jim Kelly Siebert Realty



Jamie Nyheim Atlantic Sotheby's International Realty



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Greg Rosenberg Keller Williams Coastal Virginia



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Danny Graham Mossy Oaks Properties Land and Farm Realty



Tommy Holland The Real Estate Group



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Nate Priest Atlantic Sotheby's International Realty



LJ Hunt Iron Valley Real Estate



Jason Freer Keller Williams Coastal Virginia



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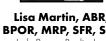


Breland Powell Iron Valley Real Estate Hampton Roads



Renee Mongold The Real Estate Group











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Catherine Underwood BHHS Towne Realty



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Riya Thorson The Bryant Group Real Estate Professionals



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Tracy Vertelka Creed Realty



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CENTURY 21

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Rose and Womble Realty

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Ray Duncan

ERA Real Estate Professionals

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Gail Sevacko

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Estate Services





Lakisha Williams Redfin





Jessica Bailey Rose and Womble Realty











Barbara Gatewood Sgueglia House Goals



Maura Callan-Bain, ABR, MRP BHHS Towne Realty



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Lexi Church Creed Realty



Layne Donovan Atkinson Realty



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Tracie Gaskins Howard Hanna Real Estate Services



Jordan Hoskins Coastal Towne Realty



Teilor Burnett OWN Real Estate



Angie Jones Rose and Womble Realty



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Victoria Schiano The Real Estate Group



Philene James, Assoc. Broker, ABR, CRS Long & Foster Real Estate



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Kathy Hershy, ABR The Real Estate Group



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April Lynn Ford Howard Hanna Real Estate Services



Rosemary Wilson Howard Hanna Real Estate Services



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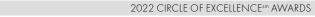
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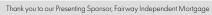






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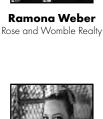
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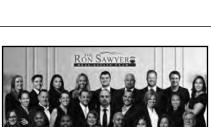
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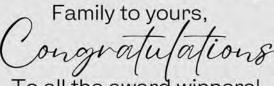
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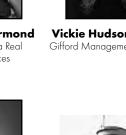


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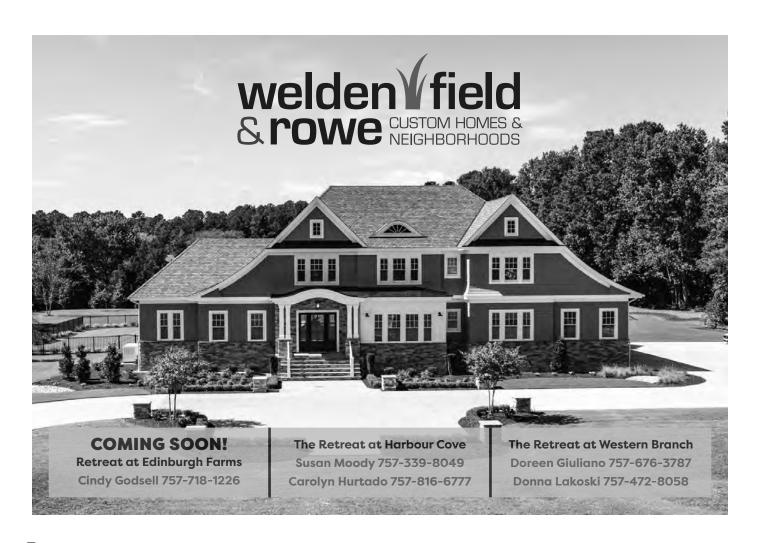
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in a Variety of Flavors!

STANDARD AFFORDABLE RENOVATION JUMBO NICHE PROGRAM PROGRAMS PROGRAMS PROGRAMS PROGRAMS Fannie Mae 100% financing FNMA HomeStyle® 5% down payment 3% down doctor loans. Foreign national Freddie Mac Low down payment FHA 203K FICO® Score as low as 660 programs FHA HomeReady® Minor rehab . High LTV** programs program 1- to 4-unit properties, VA Major rehab . condominiums Alternative income Home Possible® USDA **Primary residences** programs program Primary residences First-time homebuyers Second homes Early access programs State housing Second homes Primary residences Investment properties Multi-family jumbo programs Investment properties loans Second homes Programs for those 1- to 4-unit properties, 12. . Low down payment Non-warrantable with low to moderate condominums Investment homes with no mortgage condominiums income FICO® Score as low as insurance (MI) 1- to 4-unit properties, Portfolio conforming & Down payment 620 condominiums Delegated jumbo programs assistance* underwriting Down payment as low Delegated QM & Non-QM options Delegated as 3.5% underwriting underwriting Primary residences Delegated underwriting Seasonal second homes Jumbo investment + properties



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