

# VPMA CERTIFIED INSPECTORS ARE THE SOLUTION FOR ACCURATE TERMITE REPORTS

# HIRE A VPMA CERTIFIED INSPECTOR

## PROBLEM...

**N**obody wants a new homeowner to suddenly find out that the termite report they received when buying their home turned out to be inaccurate. Since in Virginia there are no laws governing who can conduct a Wood Destroying Insect (WDI) Report, anybody can legally do one, trained or not. One of the most structurally damaging wood destroying insects are termites. Termites cause over \$2 billion in damage to U.S. homes each year. Since termites and most other wood destroying insects are generally hidden from our view, it takes a trained professional to carefully detect conducive conditions, to know the habits and patterns of each insect, and to pinpoint the signs of infestations. Hiring someone without this knowledge can lead to unexpected infestations, hidden structural damage, and costly repairs.



- Each VPMA Certified Inspector must also have a minimum certification by the Virginia Department of Agriculture (VDACS) that certifies their knowledge in general pests.

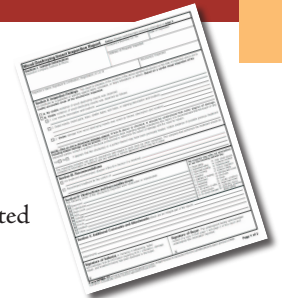
When you choose a technician that has achieved the rank of VPMA Certified Inspector, you and your customers can be confident that the inspection will be performed according to the strictest standards and reports will be delivered in a timely manner. With this program, VPMA



has

raised the bar when it comes to ethical, accurate inspections. **WARNING:** If you hire a non-certified inspector, you are not assured that accurate information will reach the buyer or seller. In addition, not all individuals performing inspections have liability insurance which is a requirement for VPMA Certified Inspector designation.

The comprehensive report you'll receive from a VPMA Certified Inspector contains some valuable information. Make the most of the information documented on the termite report by using the following recommendations...



- Order termite reports within 30 days prior to closing, but as early as possible. Two weeks prior to closing, if time permits, allows each party to receive and digest the information contained in the termite report.
- Home buyers should consider ordering the termite report, or at the very minimum, request a copy of the report prior to closing.
- Don't look for a clear termite report, demand an accurate and thorough report that gives the home buyer a clear picture of the condition of their investment.
- Remember that information is good, even information that may indicate a problem. Because you have selected a VPMA Certified Inspector, who is a trained pest management professional, any evidence of suspected infestation or conducive conditions reported on the report can certainly be treated or corrected appropriately, in a timely manner.

## SOLUTION...

The Virginia Pest Management Association (VPMA), a statewide trade association offering education and training to pest management professionals, created the WDI Inspector Certification Program. This program prepares pest management professionals to perform consistent, thorough inspections that their customers can truly rely on.

- Each VPMA Certified Inspector is classroom trained and tested to ensure that they are equipped with the knowledge and ability to conduct accurate termite reports.
- Each VPMA Certified Inspector must be employed by a company holding a pesticide business license, which ensures that the inspector is backed by a company holding liability insurance.



## WATCH FOR THIS SYMBOL WHICH MEANS ACCURATE TERMITE REPORTS.

VPMA Certified WDI Inspectors are listed at [www.VPMAonline.com](http://www.VPMAonline.com). Or to request a list of all inspectors in Virginia who have passed the VPMA WDI Inspection Certification, call VPMA at 877-875-8722.

## FIND A CERTIFIED INSPECTOR

It is simple to find a VPMA Certified Inspector in your neighborhood. Currently in its 8th year, the VPMA Certified WDI Inspector Program has certified more than 775 VPMA Certified Inspectors representing more than 175 pest management companies in Virginia. These VPMA Certified Inspectors are located in all areas of the state and should be requested whenever a termite report is ordered for a real estate transaction.



- Log on today to insure the accuracy of your termite report.
- Visit [www.VPMAonline.com](http://www.VPMAonline.com) or call VPMA at 877-875-8722 for a complete list of VPMA Certified Inspectors.
- **VPMA . . . RAISING THE BAR ON THE HOME INSPECTION PROCESS.**

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# WE HAVE THE SOLUTION FOR ACCURATE TERMITE REPORTS

